

Access Control System and Camera's

Birchdale Fire & Security
35287 C.R. #3
P.O. Box 927
Crosslake, MN. 56442



218-692-3473

Aug 20, 2020

City of Pequot Lakes
Pequot Lakes, MN 56472

Proposal: Cameras, Card access

Maint. Shop:

Add card access to front door:

DMP 734 single door access module, add to DMP security system

HID mini prox reader

HES 1006 electric strike

Power supply

Total installed: \$1,550 plus tax

Cameras:

Dahua 4 channel DVR recorder with 1TB hard drive

2ea Dahua 2mp CVI minidome cameras with varifocal lens 2.7-13mm (1 indoor, 1 outdoor)

Camera power supply

Total Installed: \$1,850 plus tax

City Hall:

Cameras:

Dahua 8 channel DVR recorder with 3TB hard drive

6ea Dahua 2mp CVI minidome cameras with varifocal lens 2.7-13mm

(2 for new entry, 1 for parking exchange area, 1 for dumpster, 1 for interior garage area, 1 for impound area)

Camera power supply

Additional trenching to impound area

Total installed: \$6,875 plus tax

Upgrade security system and add additional card access:

New DMP XR550 control panel with zone expander

3ea DMP touchscreen keypads

5ea 734 single door access module

5ea HES electric strikes (new front entry door electric strikes to be furnished by door hardware supplier)

Power supply

Total installed: \$9,400 plus tax

Cole Building:

Wireless Cameras for intersection & park to Cole Bldg:

Dahua 4 channel NVR recorder with 3TB hard drive, 4 port POE switch

2ea Dahua 4mp IP minidome cameras with varifocal lens & POE injectors

2ea Dahua wireless transmitter antennas

2ea Dahua wireless receiver antennas

(must have 120V power at camera locations)

Total installed: \$4,800 plus tax

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Chamber Bldg:

Camera:

Dahua 4 channel DVR with 1TB hard drive
1ea Dahua 2mp CVI minidome with varifocal lens 2.7-13mm
Camera power supply
Total installed: \$1,400 plus tax

Water plant:

Card access door:

DMP XR150 control with keypad
DMP 734 single door access module
HID mini prox reader
HES electric strike
Power supply
Total installed: \$2,350 plus tax

Camera:

Dahua 4 channel DVR with 1TB hard drive
1ea Dahua 2mp CVI minidome with varifocal lens 2.7-13mm
Camera power supply
Total installed: \$1,400 plus tax

Proposal valid for 45 days

Jerry Gibbons
Birchdale Fire & Security
Lic#: TS000795
Office: 218-692-3473 Ext. 3
jerry@birchdale.com

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Residential, Commercial, Government, Health Care
Fire Systems, Security Systems, Video Surveillance, Camera Systems, Access Control
Award Winning Honeywell/Farenhyt Fire Alarm Engineered Systems Distributer



QUOTE

Duluth - Superior - Twin Cities
 711 Hammond Avenue, Superior, WI 54880
 t. 715-392-2911 f. 715-392-2995
jbaker@dsccommunications.com

Number DSCQ3949

Date Aug 19, 2020

Pricing Valid for 30 Days

Sold To

Pequot Lakes Police Department
 Eric Klang
 4638 County Road 11
 Pequot Lakes, MN 56472

Ship To

Pequot Lakes Police Department
 Eric Klang
 4638 County Road 11
 Pequot Lakes, MN 56472

Phone (218) 568-8111
Email eklang@pequotlakes-mn.gov

Phone (218) 568-8111
Email eklang@pequotlakes-mn.gov

Here is the quote you requested.

Salesperson	P.O. Number	Ship Via	Terms
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Jack Baker

Line	Qty	Description	Unit Price	Ext. Price
1		Access Control Solution		
2	1	Server Loaded with Software Up to 50 Doors	\$1,675.00	\$1,675.00
3	1	Intelli-M Access Control Software Kit	\$625.00	\$625.00
4	12	Door Kit Single Includes Ethernet Door Controller, Surface Mount Box, HID Reader	\$680.00	\$8,160.00
5	50	Prox Cards Keytag HD	\$4.75	\$237.50
6	50	Cards Prox HID Clamshell	\$2.85	\$142.50
7	1	Switch 8 Port POE	\$315.00	\$315.00
8	4,000	Cable Cat5E	\$0.30	\$1,200.00
9	1	DSC Promo Valid Until September 30th 2020	-\$3,105.00	-\$3,105.00
10	1	Contracted Labor for Door Modifications	\$45,000.00	\$45,000.00
11	1	Contracted Labor for Electrical Modifications	\$6,250.00	\$6,250.00
12	1	Installation of Access Control Solution at customer locations, 3 at Public Works, 2 at Water Treatment Facility, 7 at PD, FD, and City Office. ***Note - Customer to provide VPN network connectivity between Public Works, Water Treatment Facility, and PD, FD, City Office location for access control network Connectivity. If VPN connectivity is unavailable customer will need a server for each location.***	\$10,000.00	\$10,000.00
13	1	Miscellaneous Hardware Fittings and Consumables	\$1,500.00	\$1,500.00
14	1	Shipping and Handling	\$100.00	\$100.00
15		SubTotal		\$72,100.00
16				
17		Avigilon - Chamber Office		
18	1	HD Video Appliance 8 Port 4TB	\$2,170.00	\$2,170.00
19	2	ACC 7 Standard Edition Camera License	\$165.00	\$330.00
20	1	Camera 5 MP x 3 WDR, LightCatcher 5.2MM	\$1,800.00	\$1,800.00

"Upon acceptance by signature or issuance of a purchase order, DSC Communications is authorized to order the equipment for the purpose of sale and delivery to the company or individual named above. Prices are based on market conditions existing at the time and date of quotation and are subject to change before acceptance of order. Delivery times are an estimate only and are contingent upon availability of manpower, materials, and/or customer provided programming information. A 20% re-stocking fee may be applied to any item that is cancelled or refused after acceptance of order. Payment Terms 50% Downpayment, Remainder NET 10 Days."

Line	Qty	Description	Unit Price	Ext. Price
21	1	Outdoor Pendant Mount Adapter	\$160.00	\$160.00
22	1	Dome Bubble and Cover	\$160.00	\$160.00
23	1	Pendant Wall Mount Adapter	\$95.00	\$95.00
24	1	Mount Corner Adapter	\$90.00	\$90.00
25	1	IR Illuminator Ring up to 100 Feet	\$330.00	\$330.00
26	1	POE Injector 60 Watt	\$150.00	\$150.00
27	1	3.0 MP, WDR, LightCatcher, Day/Night Outdoor Dome Camera, 3-9mm f/1.4, Integrated IR	\$570.00	\$570.00
28	1	Bracket Wall Mount	\$70.00	\$70.00
29	1	Adapter NPT for Use with H4SL Cameras	\$30.00	\$30.00
30	1	PTP Bridge Kit (Full Kit)	\$425.00	\$425.00
31	1	Switch 8 Port POE	\$315.00	\$315.00
32	660	Cable Cat5E	\$0.30	\$198.00
33	1	DSC Promo Valid Until September 30th 2020	-\$1,678.00	-\$1,678.00
34	1	Installation of 1 Exterior 270 Degree Camera, 1 3MP Outdoor Dome, Point to Point Solution, End User Training	\$3,000.00	\$3,000.00
35	1	Miscellaneous Hardware Fittings and Consumables	\$300.00	\$300.00
36	1	Shipping and Handling	\$25.00	\$25.00
37		SubTotal		\$8,540.00
38				
39		Avigilon - Public Works Building		
40	1	HD Video Appliance 8 Port 8TB	\$2,670.00	\$2,670.00
41	2	ACC 7 Standard Edition Camera License	\$165.00	\$330.00
42	2	Camera 8 MP x 3 WDR, LightCatcher 4.0MM	\$2,100.00	\$4,200.00
43	2	Outdoor Pendant Mount Adapter	\$160.00	\$320.00
44	2	Dome Bubble and Cover	\$160.00	\$320.00
45	2	Pendant Wall Mount Adapter	\$95.00	\$190.00
46	2	Mount Corner Adapter	\$90.00	\$180.00
47	2	IR Illuminator Ring up to 100 Feet	\$330.00	\$660.00
48	2	POE Injector 60 Watt	\$150.00	\$300.00
49	1	Switch 8 Port POE	\$315.00	\$315.00
50	660	Cable Cat5E	\$0.30	\$198.00
51	1	DSC Promo Valid Until September 30th 2020	-\$2,433.00	-\$2,433.00
52	1	Installation of 2 Exterior 270 Degree Camera, End User Training	\$2,500.00	\$2,500.00
53	1	Miscellaneous Hardware Fittings and Consumables	\$300.00	\$300.00
54	1	Shipping and Handling	\$25.00	\$25.00
55		SubTotal		\$10,075.00
56				
57		Avigilon - Water Treatment Center		
58	1	HD Video Appliance 8 Port 8TB	\$2,670.00	\$2,670.00
59	2	ACC 7 Standard Edition Camera License	\$165.00	\$330.00
60	2	Camera 5 MP x 3 WDR, LightCatcher 5.2MM	\$1,800.00	\$3,600.00
61	2	Outdoor Pendant Mount Adapter	\$160.00	\$320.00
62	2	Dome Bubble and Cover	\$160.00	\$320.00

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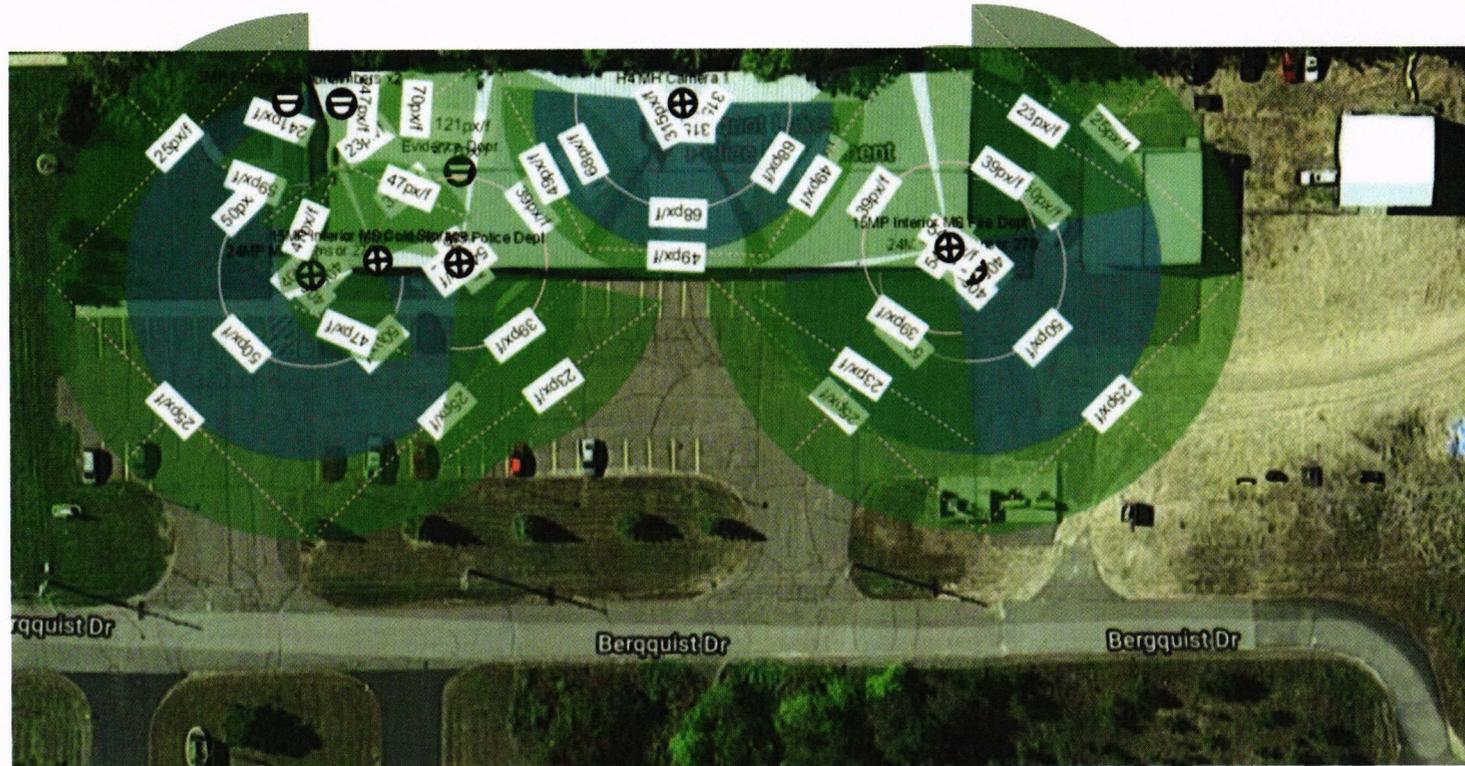
Line	Qty	Description	Unit Price	Ext. Price
63	2	Pendant Wall Mount Adapter	\$95.00	\$190.00
64	2	IR Illuminator Ring up to 100 Feet	\$330.00	\$660.00
65	2	Mount Corner Adapter	\$90.00	\$180.00
66	2	POE Injector 60 Watt	\$150.00	\$300.00
67	1	Switch 8 Port POE	\$315.00	\$315.00
68	660	Cable Cat5E	\$0.30	\$198.00
69	1	DSC Promo Valid Until September 30th 2020	-\$2,278.00	-\$2,278.00
70	1	Installation of 2 Exterior 270 Degree Camera, End User Training	\$2,500.00	\$2,500.00
71	1	Miscellaneous Hardware Fittings and Consumables	\$300.00	\$300.00
72	1	Shipping and Handling	\$25.00	\$25.00
73		SubTotal		\$9,630.00
74				
75		Avigilon - PD, FD and City Office		
76	1	Network Video Recorder 16TB	\$6,750.00	\$6,750.00
77	10	ACC 7 Standard Edition Camera License	\$165.00	\$1,650.00
78	2	Camera 8 MP x 3 WDR, LightCatcher 4.0MM	\$2,100.00	\$4,200.00
79	2	Outdoor Pendant Mount Adapter	\$160.00	\$320.00
80	2	Dome Bubble and Cover	\$160.00	\$320.00
81	2	Pendant Wall Mount Adapter	\$95.00	\$190.00
82	2	Mount Corner Adapter	\$90.00	\$180.00
83	5	IR Illuminator Ring up to 100 Feet	\$330.00	\$1,650.00
84	5	POE Injector 60 Watt	\$150.00	\$750.00
85	3	Camera 5 MP x 3 WDR, LightCatcher 5.2MM	\$1,800.00	\$5,400.00
86	3	Adapter In Ceiling	\$150.00	\$450.00
87	3	Dome Bubble Cover	\$70.00	\$210.00
88	3	Panel Metal Drop Ceiling	\$110.00	\$330.00
89	4	3.0 MP, WDR, LightCatcher, Day/Night Outdoor Dome Camera, 3-9mm f/1.4, Integrated IR	\$570.00	\$2,280.00
90	4	Bracket Wall Mount	\$70.00	\$280.00
91	4	Adapter NPT for Use with H4SL Cameras	\$30.00	\$120.00
92	1	Camera 8 MP x 3 WDR, LightCatcher 5.2MM	\$2,100.00	\$2,100.00
93	1	Outdoor Pendant Mount Adapter	\$160.00	\$160.00
94	1	Dome Bubble and Cover	\$160.00	\$160.00
95	1	Pendant Wall Mount Adapter	\$95.00	\$95.00
96	1	IR Illuminator Ring up to 100 Feet	\$330.00	\$330.00
97	1	POE Injector 60 Watt	\$150.00	\$150.00
98	1	Switch 24 Port POE	\$1,085.00	\$1,085.00
99	3,000	Cable Cat5E	\$0.30	\$900.00
100	1	DSC Promo Valid Until September 30th 2020	-\$7,515.00	-\$7,515.00
101	1	Installation of 2 Exterior 270 Degree Camera, 4 Interior 270 Degree Cameras, 4 3MP Cameras, End User Training	\$7,500.00	\$7,500.00
102	1	Miscellaneous Hardware Fittings and Consumables	\$1,000.00	\$1,000.00
103	1	Shipping and Handling	\$100.00	\$100.00
104		SubTotal		\$31,145.00

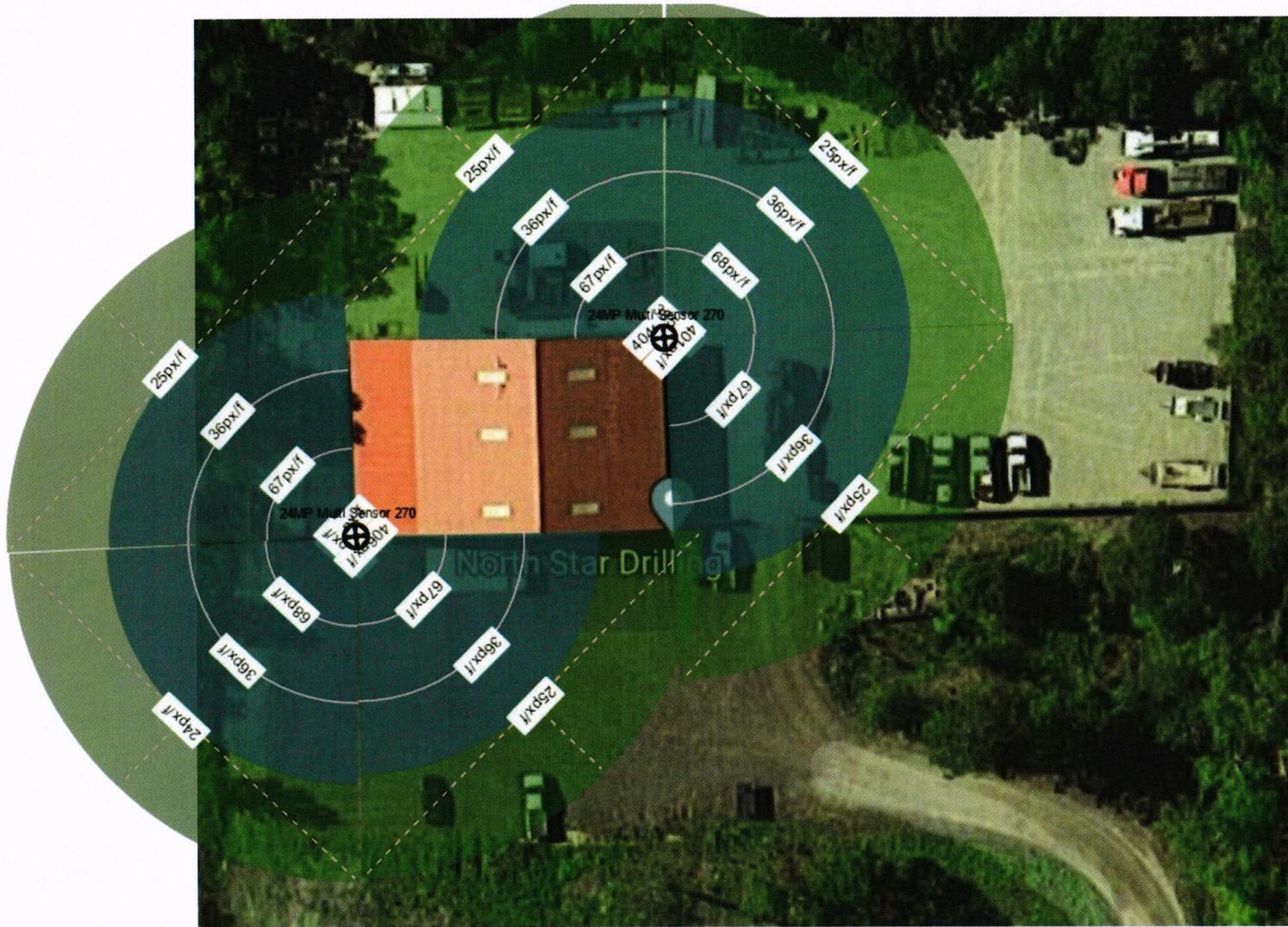
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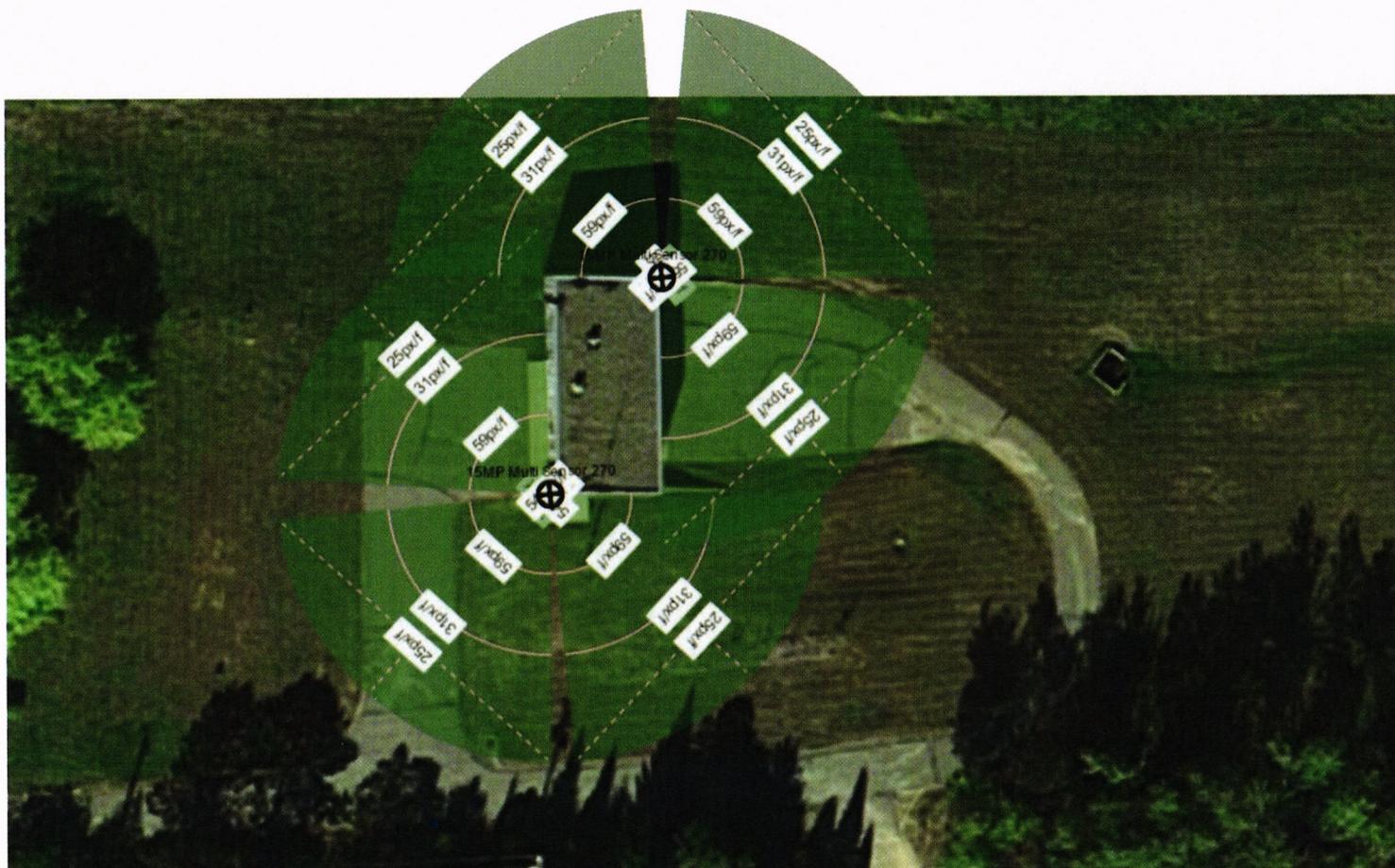
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			SubTotal	\$131,490.00
			Tax	\$0.00
			Shipping	\$0.00
			Total	\$131,490.00

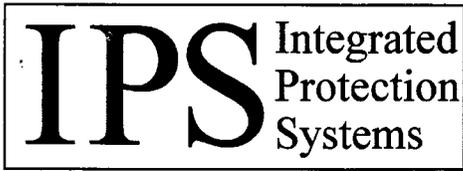
Please contact me if I can be of further assistance.

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Integrated Protection Systems, Inc.
14200 Lincoln St NE Suite 100
Ham Lake, MN 55304
Tel. 763-250-9779
accounting@ipssec.com

City Hall

QUOTE NO. 27998

Jason Gorr
City of Pequot Lakes
4638 Main Street
Pequot Lakes MN 56472

Site: City of Pequot Lakes City Hall
Site Address: 4638 Main Street
Pequot Lakes MN 56472
Salesperson: John West
Created Date: 08/19/2020
Valid Until: 09/18/2020

Access Control System

Scope of work

IPS to supply and install a multi door access control system in conformance with all local and national codes. This will be a turnkey solution. Everything required for the proper installation and operation of the proposed system is included. IPS to provide and program all required software and mobile apps as needed.

IPS to create its own security LAN / Network within the existing frame work to ensure there is less bandwidth on the city LAN. IPS will work with the IT department to ensure all city guidelines and policies are followed.

The software and fobs/cards on this proposal will cover the additional sites that I have proposed.

This is true access Control, not just door access. There is full monitoring of door status and reporting functions included.

The system components include the following devices:

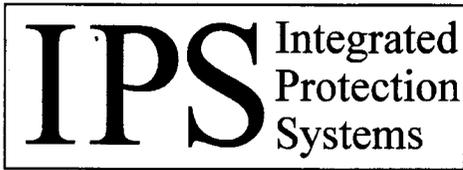
- Kantech 4 Door Controller(s)
- Panel and Lock Power Supply(s)
- Electronic Lock(s)
- Kantech Rex Device(s)
- Door Position Switch(s)
- Card / Fob Reader(s)
- Kantech Software and Server

Door Locations and Types:

1. Main Entrance, Reader
2. Lobby Entrance to Office, Reader
3. Front Side Entrance, Reader
4. PD Side Door, Reader
5. FD Side Door, Reader
6. FD Rear Door, Reader
7. PD Evidence Room Door, Reader
8. PD Back Door, Reader

Other Devices Connected to the system:

1. Door Release Button x 2
2. All Doors Lock Down Button



Integrated Protection Systems, Inc.
 14200 Lincoln St NE Suite 100
 Ham Lake, MN 55304
 Tel. 763-250-9779
 accounting@ipssec.com

QUOTE NO. 27998

Equipment List:

- 02 x Kantech 4 door controllers
- 02 x Panel and lock power Supplies
- 08 x Card/Fob readers
- 08 x Rex devices
- 08 x Door position switches
- 05 x Electronic locking devices
- 02 x Door release buttons
- 01 x Lock Down Button
- 01 x Software and Server Package
- 01 x Pack of 100 Cards / Fobs

Wire
 Installation
 Programming
 Customer training
 Smart Device Apps

Customer requirements:

#1, Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

#2, Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records)

#3, All material is guaranteed to be as specified. All work is to be done in a professional manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon delays beyond our control. Purchase agrees to pay all costs of collection, including attorney's fees. This proposal may be withdrawn by us if not accepted by the above due date

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Sub-Total ex Tax	\$21,025.77
Tax	\$0.00
Total inc Tax	\$21,025.77

Camera System

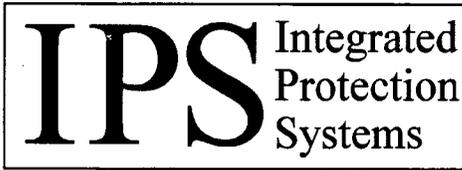
Scope of Work:

IPS (Integrated Protection Systems Inc.) to supply and install the camera system in accordance with all state and local codes, and as defined with the customer during the site review on **08/13/2020**. This is a turnkey solution. Everything required for the proper installation and operation of the proposed equipment / system is included.

All cameras will be IP, high definition. The NVR (network video recorder) will be able to record a minimum of **2 Months**. All equipment will be commercial grade. (Additional storage is available as an upgrade if required)

IPS will install the viewing and control software on those devices required by the customer to include phones, PC's, Laptops and tablets.

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service



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 Ham Lake, MN 55304
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QUOTE NO. 27998

agreement option for the proposed system.

Camera Types and Locations:

1. 20MP 4 Head Camera, On Corner by Main Entrance
2. 20MP 4 Head Camera, On Corner by Water and Sewer Bld
3. 12MP 360 Fisheye Camera, In Main Admin Office
4. 03MP Mini Dome Camera, Lobby
5. 03MP Mini Dome Camera, PD Warehouse Entrance
6. 03MP Mini Dome Camera, PD Evidance Room Entrance
7. 12MP 360 Fisheye Camera, In PD Warehouse Bay
8. 12MP 360 Fisheye Camera, In FD Truck Bay
9. 03MP Mini Dome Camera, PD 2nd Floor Main Entrance

Equipment List:

- 01 x NVR, ExacqVision NVR with 16TB of storage with redundant Raid 5
- 01 x UPS Power Cleaner
- 09 x IP camera License
- 01 x 24 Port POE+ Network Switch
- 04 x 3MP Indoor Minidome
- 03 x 12MP Fisheye Cameras
- 02 x 20MP 4 Head Cameras
- Wire
- Installation
- Programming
- Software
- Smart Device App and Software
- Customer Training

Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

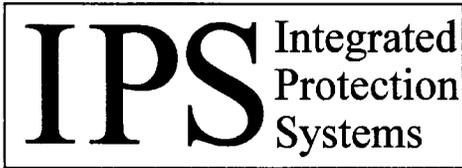
Customer to provide an internet connection, static IP, or domain address for the optional remote connection of the above proposed system. (Without a static or domain address the above equipment can lose it addressing and may need to be reprogrammed at the customers expense.)

Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records.)

Sub-Total ex Tax	\$35,495.95
Tax	\$0.00
Total inc Tax	\$35,495.95

Thank you for the opportunity to quote this project.

Sub-Total ex Tax	\$56,521.72
Tax	\$0.00
Total inc Tax	\$56,521.72



Integrated Protection Systems, Inc.
 14200 Lincoln St NE Suite 100
 Ham Lake, MN 55304
 Tel. 763-250-9779
 accounting@ipssec.com

PW Facility

QUOTE NO. 27996

Jason Gorr
 City of Pequot Lakes
 4638 Main Street
 Pequot Lakes MN 56472

Site: City of Pequot Lakes Public Works
Site Address: 4635 Derksen Rd
 Pequot Lakes MN 56472
Salesperson: John West
Created Date: 08/19/2020
Valid Until: 09/18/2020

Access Control

Scope of work

IPS to supply and install a additional door to the existing access control system in conformance with all local and national codes. This will be a turnkey solution. Everything required for the proper installation and operation of the proposed devices is included. IPS to program all required software and mobile apps as needed.

Door Locations and Types:

1. Main Employee Entrance Door, Card Reader

IPS will connect this site to the main software installed at the City Hall Police Department

Equipment List:

- 01 x Kantech 1 door controllers
- 01 x Panel and lock power Supplies
- 01 x Card/Fob readers
- 01 x Rex devices
- 01 x Door position switches
- 01 x Electronic locking devices
- Wire
- Installation
- Programming

Customer requirements:

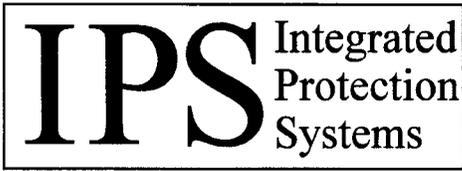
#1, Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

#2, Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records)

#3, All material is guaranteed to be as specified. All work is to be done in a professional manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon delays beyond our control. Purchase agrees to pay all costs of collection, including attorney's fees. This proposal may be withdrawn by us if not accepted by the above due date

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Sub-Total ex Tax	\$2,963.04
Tax	\$0.00
Total inc Tax	\$2,963.04



Integrated Protection Systems, Inc.
 14200 Lincoln St NE Suite 100
 Ham Lake, MN 55304
 Tel. 763-250-9779
 accounting@ipssec.com

QUOTE NO. 27996

Camera System

Scope of Work:

IPS (Integrated Protection Systems Inc.) to supply and install the camera system in accordance with all state and local codes, and as defined with the customer during the site review on **08/13/2020**. This is a turnkey solution. Everything required for the proper installation and operation of the proposed equipment / system is included.

All cameras will be IP, high definition. The NVR (network video recorder) will be able to record a minimum of 2 weeks. All equipment will be commercial grade. (Additional storage is available as an upgrade if required)

IPS will install the viewing and control software on those devices required by the customer to include phones, PC's, Laptops and tablets.

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Camera Types and Locations:

1. 8MP Dome Camera, Front Parking and Entrance area
2. 12MP Fisheye Camera, Main Work Bay

Equipment List:

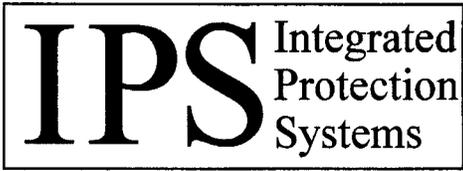
- 01 x NVR, ExacqVision NVR with 4TB of storage
- 01 x UPS Power Cleaner
- 04 x IP camera License
- 01 x 8 Port POE+ Network Switch
- 01 x 8MP Outdoor Minidome
- 01 x 12MP 360 Fisheye Camera
- Wire
- Installation
- Programming
- Software
- Smart Device App
- Customer Training

Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

Customer to provide an internet connection, static IP, or domain address for the optional remote connection of the above proposed system. (Without a static or domain address the above equipment can lose it addressing and may need to be reprogrammed at the customers expense.)

Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records.)

Sub-Total ex Tax	\$6,876.21
Tax	\$0.00
Total inc Tax	\$6,876.21

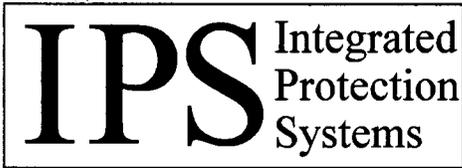


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14200 Lincoln St NE Suite 100
Ham Lake, MN 55304
Tel. 763-250-9779
accounting@ipssec.com

QUOTE NO. 27996

Thank you for the opportunity to quote this project.

Sub-Total ex Tax	\$9,839.25
Tax	\$0.00
Total inc Tax	\$9,839.25



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QUOTE NO. 27998

Optional - Pole Camera for "Safe Drop" Area

Scope of Work:

IPS to supply and install the equipment proposed in neat and workmen like manner, while meeting all local and national codes. IPS will connect the camera(s) to the existing network and POE switch. All new camera location(s) will be new wire runs with category cable.

IPS will add the required IP camera license(s) to the existing NVR, and program as required with the customer specified settings.

IPS will provide an enclosure for a 110V outlet to be installed in by the customer on the pole.

Camera type and locations:

1. Multi-Sensor 4 Head, Pole across from the PD and FD Doors
2. IP Camera License
3. Wireless Antenna
4. Connection to new camera system
5. Wire
6. Installation
7. Programming

Customer to provide a lift **if required** for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records)

Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

Sub-Total ex Tax	\$3,748.82
Tax	\$0.00
Total inc Tax	\$3,748.82

Optional - Council Chamber Camera

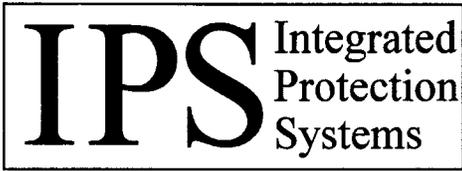
Scope of Work:

IPS to supply and install the equipment proposed in neat and workmen like manner, while meeting all local and national codes. IPS will connect the camera(s) to the existing network and POE switch. All new camera location(s) will be new wire runs with category cable.

IPS will add the required IP camera license(s) to the existing NVR, and program as required with the customer specified settings.

Camera type and locations:

1. 12MP 360 Fisheye, Council Chamber
2. IP camera License
3. Wire
4. Installation
5. Programming



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QUOTE NO. 27998

Sub-Total ex Tax	\$1,729.53
Tax	\$0.00
Total inc Tax	\$1,729.53

Optional - Water Treatment Building Cameras

Scope of Work:

IPS (Integrated Protection Systems Inc.) to supply and install the camera system in accordance with all state and local codes, and as defined with the customer. This is a turnkey solution. Everything required for the proper installation and operation of the proposed equipment / system is included.

All cameras will be IP, high definition. The NVR (network video recorder) will be able to record a minimum of 2 weeks. All equipment will be commercial grade. (Additional storage is available as an upgrade if required)

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Camera Types and Locations:

1. 3MP Mini dome, Front side of building
2. 3MP Mini dome, Back side of building

Equipment List:

- 01 x NVR, American Dynamics 2TB ExacqVision
- 01 x UPS Power Cleaner
- 01 x 8 Port POE+ Network Switch
- 02 x 3MP Outdoor Minidome
- Wire
- Installation
- Programming

Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

Customer to provide an internet connection, static IP, or domain address for the optional remote connection of the above proposed system. (Without a static or domain address the above equipment can lose it addressing and may need to be reprogrammed at the customers expense.)

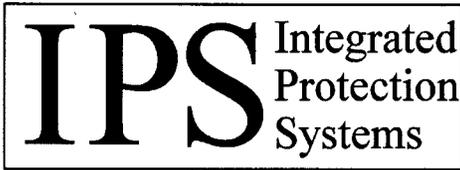
Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records.)

Sub-Total ex Tax	\$4,852.76
Tax	\$0.00
Total inc Tax	\$4,852.76

Optional - Water Treatment Building Access Control

Scope of work

IPS to supply and install a additional door to the existing access control system in conformance with all local and national codes. This will be a turnkey solution. Everything required for the proper installation and operation of the proposed devices is included. IPS to program all required software and mobile apps as needed.



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Door Locations and Types:

- 1. Main Employee Entrance Door, Card Reader

IPS will connect this site to the main software installed at the City Hall Police Department

Equipment List:

- 01 x Kantech 1 door controllers
- 01 x Panel and lock power Supplies
- 01 x Card/Fob readers
- 01 x Rex devices
- 01 x Door position switches
- 01 x Electronic locking devices
- Wire
- Installation
- Programming

Customer requirements:

- #1, Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.
- #2, Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records)
- #3, All material is guaranteed to be as specified. All work is to be done in a professional manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon delays beyond our control. Purchase agrees to pay all costs of collection, including attorney's fees. This proposal may be withdrawn by us if not accepted by the above due date

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Sub-Total ex Tax	\$3,035.21
Tax	\$0.00
Total inc Tax	\$3,035.21

Optional - Chamber of Commerce Building Camera

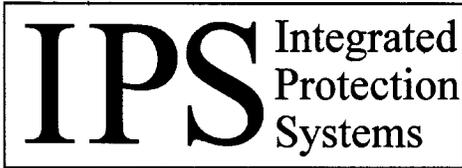
Scope of Work:

IPS (Integrated Protection Systems Inc.) to supply and install the camera system in accordance with all state and local codes, and as defined with the customer. This is a turnkey solution. Everything required for the proper installation and operation of the proposed equipment / system is included.

All cameras will be IP, high definition. The NVR (network video recorder) will be able to record a minimum of 2 weeks. All equipment will be commercial grade. (Additional storage is available as an upgrade if required)

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Camera Types and Locations:



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1. 12MP 360 Fisheye camera, Outside by Bathroom entrance
2. 3MP Mini dome, Back side of building

Equipment List:

- 01 x NVR, American Dynamics 2TB ExacqVision
- 01 x UPS Power Cleaner
- 01 x 8 Port POE+ Network Switch
- 04 x 12MP 360 Fisheye camera
- Wire
- Installation
- Programming

Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

Customer to provide an internet connection, static IP, or domain address for the optional remote connection of the above proposed system. (Without a static or domain address the above equipment can lose it addressing and may need to be reprogrammed at the customers expense.)

Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records.)

Sub-Total ex Tax	\$4,852.76
Tax	\$0.00
Total inc Tax	\$4,852.76

Optional - Intersection Camera at Main and Patriot

Scope of Work:

IPS (Integrated Protection Systems Inc.) to supply and install the camera system in accordance with all state and local codes, and as defined with the customer. This is a turnkey solution. Everything required for the proper installation and operation of the proposed equipment / system is included.

This camera will connect to the NVR at the Chamber of Commerce building via wireless point to point system

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

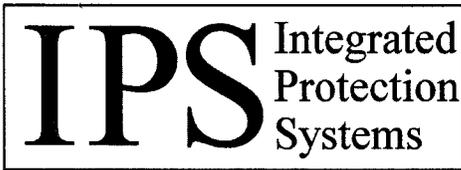
Camera Types and Locations:

1. 20MP 4 head camera, On light pole near intersection.

Equipment List:

- 01 x IP camera License
- 04 x 20MP 4 head Camera
- 02 x Point to point antennas
- 01 x NEMA Enclosure
- Wire
- Installation
- Programming

Note: City to provide power connection at the pole, IPS to supply the enclosure for the pole.



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Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

Customer to provide an internet connection, static IP, or domain address for the optional remote connection of the above proposed system. (Without a static or domain address the above equipment can lose it addressing and may need to be reprogrammed at the customers expense.)

Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records.)

Sub-Total ex Tax	\$4,948.82
Tax	\$0.00
Total inc Tax	\$4,948.82

Optional - Trail Side Park Camera

Scope of Work:

IPS (Integrated Protection Systems Inc.) to supply and install the camera system in accordance with all state and local codes, and as defined with the customer. This is a turnkey solution. Everything required for the proper installation and operation of the proposed equipment / system is included.

This camera will connect to the NVR at the Chamber of Commerce building via wireless point to point system

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Camera Types and Locations:

1. 20MP 4 head camera, On light pole near Playground, or on Gazebo.

Equipment List:

- 01 x IP camera License
- 04 x 20MP 4 head Camera
- 02 x Point to point antennas
- 01 x NEMA Enclosure
- Wire
- Installation
- Programming

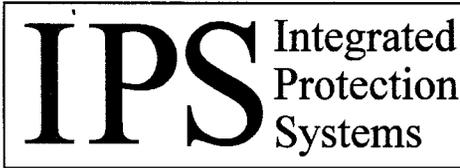
Note: City to provide power connection at the pole, IPS to supply the enclosure for the pole.

Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

Customer to provide an internet connection, static IP, or domain address for the optional remote connection of the above proposed system. (Without a static or domain address the above equipment can lose it addressing and may need to be reprogrammed at the customers expense.)

Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records.)

Sub-Total ex Tax	\$4,948.82
Tax	\$0.00
Total inc Tax	\$4,948.82



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QUOTE NO. 27998

Optional - Wast Water Building Access Control

Scope of work

IPS to supply and install a additional door to the existing access control system in conformance with all local and national codes. This will be a turnkey solution. Everything required for the proper installation and operation of the proposed devices is included. IPS to program all required software and mobile apps as needed.

Door Locations and Types:

- 1. Main Employee Entrance Door, Card Reader

IPS will connect this site to the main software installed at the City Hall Police Department via wireless point to point to the Public Works Building across Hwy 371.

Equipment List:

- 01 x Kantech 1 door controllers
- 01 x Panel and lock power Supplies
- 01 x Card/Fob readers
- 01 x Rex devices
- 01 x Door position switches
- 01 x Electronic locking devices
- 02 x Point to point antennas
- Wire
- Installation
- Programming

Customer requirements:

- #1, Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.
- #2, Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records)
- #3, All material is guaranteed to be as specified. All work is to be done in a professional manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon delays beyond our control. Purchase agrees to pay all costs of collection, including attorney's fees. This proposal may be withdrawn by us if not accepted by the above due date

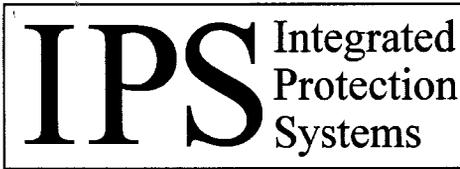
Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Sub-Total ex Tax	\$4,375.21
Tax	\$0.00
Total inc Tax	\$4,375.21

Optional - Wast Water Building Cameras

Scope of Work:

IPS (Integrated Protection Systems Inc.) to supply and install the camera system in accordance with all state and local codes, and as defined with the customer. This is a turnkey solution. Everything required for the proper installation and operation of the proposed equipment / system is included.



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These cameras will connect to the Public works building via point to point wireless

Warranty: IPS provides a 1 year warranty on all products installed and provided by IPS. IPS also provides a 90 day warranty for all labor associated with the installation of the IPS supplies products and wire. IPS will provide a service agreement option for the proposed system.

Camera Types and Locations:

1. 3MP Mini dome, Front side of building
2. 3MP Mini dome, Back side of building

Equipment List:

- 01 x UPS Power Cleaner
- 01 x 8 Port POE+ Network Switch
- 02 x 3MP Outdoor Minidome
- 02 x Point to point System
- Wire
- Installation
- Programming

Customer is required to provide AC power outlets in those areas as defined during the site walk, or where control / head-end equipment is required.

Customer to provide an internet connection, static IP, or domain address for the optional remote connection of the above proposed system. (Without a static or domain address the above equipment can lose it addressing and may need to be reprogrammed at the customers expense.)

Customer to provide a lift if required for the installation of the system components proposed above. If a lift "rental" is required, IPS can coordinate the delivery and pick of said lift if requested by the customer. IPS charges a set 15% over lift charges for this service. (all IPS field employees are certified, and have lift certification cards for your records.)

Sub-Total ex Tax	\$2,952.71
Tax	\$0.00
Total inc Tax	\$2,952.71