



## AGENDA ITEM # 9.5

### REPORT TO CITY COUNCIL

**Report Prepared by: Jason Gorr – Public Works Director**

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**Date:** January 7, 2020

**Subject:** Request to Purchase Loader

**Report:** The Public Works Department has conducted detailed research, demonstrations, and consultations with sales people and fellow public works directors in similar sized cities in our area. We received Sourcewell bids and State bids for loaders as listed below.

- McCoy Construction Forestry – John Deere 544L Wheel Loader with HLA Snow Pusher and Grapple Bucket, Sourcewell contract bid of \$203,903.85.
- McCoy Construction Forestry – John Deere 544L Wheel Loader with HLA Snow Pusher and Grapple Bucket, estimated State contract bid of \$212,211.63.
- Ziegler Cat – Caterpillar 930M Wheel Loader with Snow Pusher and Grapple Bucket, State contract bid of \$223,705.
- Ziegler Cat – Caterpillar 930M Wheel Loader with Snow Pusher and Grapple Bucket, Sourcewell contract bid of \$231,598.04.

We are requesting to purchase the John Deere 544L Wheel Loader with Snow Pusher and Grapple Bucket from McCoy Construction Forestry through the Sourcewell contract bid of \$203,903.85. We further request that the City's 1996 John Deere 310D Backhoe be traded in to McCoy Construction Forestry for a bill of sale of \$20,500. This will decrease the net sale amount of the Loader to \$183,403.85 to be paid from the 2020 Highway 371 Fund budget.

**Council Action Requested:** Council motion to purchase the John Deere 544L Wheel Loader with Snow Pusher and Grapple Bucket from McCoy Construction Forestry and trade in the City's 1996 John Deere 310D Backhoe for a net sale amount of \$183,403.85 to be paid from the 2020 Highway 371 Fund budget.

Sourcewell  
contract  
b.d

Quote Id: 20807430

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Prepared For:  
**CITY OF PEQUOT LAKES**



Prepared By: **LEON LAROCK**

McCoy Construction Forestry  
34316 Us Hwy 2 West  
Grand Rapids, MN 55744

Tel: 218-326-9427

Fax: 218-327-1248

Email: [leonlarock@mccoycf.com](mailto:leonlarock@mccoycf.com)



Quote Id: 20807430

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15 November 2019

CITY OF PEQUOT LAKES  
4638 Main St  
Pequot Lakes, MN 56472

Jason,

Thank you for the opportunity to quote the city of Pequot Lakes a new John Deere loader.

This quote includes the loader with the options we discussed at our face to face meeting. It also includes the following attachments. (1) 3.5 yd Deere digging bucket, (1) 3.5 yd JRB Full cut away grapple bucket, (1) 10'/16' Articulating HLA Snow Pusher, (1) set of OEM Filters and Manuals, (1) ASI On Site Service at 250 hours, and delivery to Pequot Lakes MN.

Please feel free to give me a call any time with question or adjustments to the specifications.

Thank You

LEON LAROCK  
218-326-9427  
McCoy Construction Forestry

**Quote Summary**

**Prepared For:**  
 CITY OF PEQUOT LAKES  
 4638 Main St  
 Pequot Lakes, MN 56472  
 Business: 218-568-5222

**Prepared By:**  
 LEON LAROCK  
 McCoy Construction Forestry  
 34316 Us Hwy 2 West  
 Grand Rapids, MN 55744  
 Phone: 218-326-9427  
 leonlarock@mccoycf.com

**Quote Id:** 20807430  
**Created On:** 15 November 2019  
**Last Modified On:** 03 January 2020  
**Expiration Date:** 31 January 2020

<b>Equipment Summary</b>	<b>Selling Price</b>	<b>Qty</b>	<b>=</b>	<b>Extended</b>
JOHN DEERE 544L WHEEL LOADER	\$ 201,903.85	1	=	\$ 201,903.85
John Deere Extended Warranty-4 Year 2000hr PTH Extended Warranty Powertrain Hydraulic, 2000Total Hours or 48Total Months, \$ 0.00 Deductible	\$ 2,000.00	1	=	\$ 2,000.00
<b>Sub Total</b>				<b>\$ 203,903.85</b>
<b>Equipment Total</b>				<b>\$ 203,903.85</b>

<b>Quote Summary</b>	
Equipment Total	\$ 203,903.85
SubTotal	\$ 203,903.85
Total	\$ 203,903.85
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 203,903.85</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



# Selling Equipment

Quote Id: 20807430

Customer: CITY OF PEQUOT LAKES

## JOHN DEERE 544L WHEEL LOADER

Hours:

Stock Number:

**Selling Price**  
\$ 201,903.85

Code	Description	Qty	Unit	Extended
7580DW	544L WHEEL LOADER	1	\$ 204,642.00	\$ 204,642.00
<b>Standard Options - Per Unit</b>				
170C	JLink Ultimate 5 Year Subscription	1	\$ 0.00	\$ 0.00
0924	John Deere PowerTech Engine	1	\$ 19,591.00	\$ 19,591.00
1010	Standard Wheel Loader	1	\$ 0.00	\$ 0.00
1120	5-Speed Powershift Transmission with Lock-up Torque Converter	1	\$ 0.00	\$ 0.00
1217	140 amp Alternator	1	\$ 347.00	\$ 347.00
1310	Flat Black Curved Stack	1	\$ 0.00	\$ 0.00
1410	Standard Engine Air Intake System	1	\$ 0.00	\$ 0.00
1510	Standard Hydraulic Fan	1	\$ 0.00	\$ 0.00
1610	Standard Fuel Filter with Water Separator and Standard Fuel Fill	1	\$ 0.00	\$ 0.00
1910	Premium Cab	1	\$ -512.00	\$ -512.00
1940	7 inch Monitor	1	\$ 0.00	\$ 0.00
1975	Hydrau XR Hydraulic Fluid	1	\$ 190.00	\$ 190.00
2010	Standard Z-BAR	1	\$ 0.00	\$ 0.00
2120	Steering Wheel Only	1	\$ 0.00	\$ 0.00
2240	Premium Seat, Heated and Ventilated with Heavy Duty Air Suspension	1	\$ 1,295.00	\$ 1,295.00
2360	Joystick Controls	1	\$ 0.00	\$ 0.00
2403	Three Function Hydraulics	1	\$ 2,231.00	\$ 2,231.00
2510	Ride Control	1	\$ 4,015.00	\$ 4,015.00
2605	English Decals and Manuals	1	\$ 0.00	\$ 0.00
2715	15 Amp Converter	1	\$ 115.00	\$ 115.00
2890	No Payload Scale without Cycle Counter	1	\$ 0.00	\$ 0.00
3049	High Traction - Front & Rear Hydraulically Locking Differential Axles	1	\$ 2,453.00	\$ 2,453.00
3120	Manual Axle Differential Lock	1	\$ 0.00	\$ 0.00
4415	Michelin XSnoPlus, 20.5R25 L2 Radial Tires with 3pc Rims	1	\$ 19,950.00	\$ 19,950.00
5560	Full Coverage Front and Rear Fenders with Mudflaps	1	\$ 2,805.00	\$ 2,805.00
5610	Left Side Steps Only	1	\$ 0.00	\$ 0.00
5840	No Fork Frame	1	\$ 0.00	\$ 0.00
5940	No Tines	1	\$ 0.00	\$ 0.00
7140	Premium LED Work and Drive Lights	1	\$ 1,449.00	\$ 1,449.00

# Selling Equipment

**Quote Id:** 20807430

**Customer:** CITY OF PEQUOT LAKES

8220	Rear Hitch and Counterweight	1	\$ 0.00	\$ 0.00
8240	Rear Camera	1	\$ 1,085.00	\$ 1,085.00
8275	Strobe Beacon with Left Beacon Bracket	1	\$ 275.00	\$ 275.00
8350	Remote Powered and Heated Exterior Mirrors	1	\$ 712.00	\$ 712.00
8370	Premium AM/FM/Weather Band (WB) with Bluetooth, Remote Aux and Remote USB Port	1	\$ 850.00	\$ 850.00
8450	Cab with Air A/C Charge	1	\$ 0.00	\$ 0.00
8560	Hydraulic Coupler - JRB 416 Pattern	1	\$ 5,518.00	\$ 5,518.00
8860	Bolt-on Cutting Edge	1	\$ 1,003.00	\$ 1,003.00
8920	3.5 Cu. Yd. Bucket (Coupler only)	1	\$ 7,738.00	\$ 7,738.00
9015	Engine Block Heater	1	\$ 243.00	\$ 243.00
9043	Environmental Drains and Sampling Ports	1	\$ 410.00	\$ 410.00
9055	Throttle Lock	1	\$ 215.00	\$ 215.00
9140	Fire Extinguisher	1	\$ 149.00	\$ 149.00
9525	Slow Moving Vehicle (SMV) Emblem	1	\$ 157.00	\$ 157.00
	<b>Standard Options Total</b>			<b>\$ 72,284.00</b>
	<b>Dealer Attachments</b>			
90F0893	3.5 Yd Grapple Bucket Full Cut Away Side	1	\$ 20,897.00	\$ 20,897.00
500JHP	3rd function Grapple Jumper	1	\$ 613.00	\$ 613.00
UPCOUP	Under Pressure Hose Couplers for attachments	6	\$ 100.00	\$ 600.00
SB5203W1016L F	10' - 16' wide SnowWing W/JRB 416 Mount (Sourcewell)	1	\$ 21,855.00	\$ 21,855.00
Labor	Install HLA Snow Wing	1	\$ 1,000.00	\$ 1,000.00
Labor	Grapple Bucket Install	1	\$ 250.00	\$ 250.00
Delivery	Delivery to Pequot Lakes	1	\$ 600.00	\$ 600.00
HLA Jumper Hoses	Jumper Hoses for HLA Pusher	2	\$ 150.00	\$ 300.00
	<b>Dealer Attachments Total</b>			<b>\$ 46,115.00</b>
	<b>Service Agreements</b>			
	John Deere Extended Warranty - 4 Year 2000hr PTH Extended Warranty	1	\$ 2,000.00	\$ 2,000.00
	<b>Service Agreements Total</b>			<b>\$ 2,000.00</b>
	<b>Other Charges</b>			
	OEM Filters & Manual	1	\$ 0.01	\$ 0.01
	ASI 250 Hr Service	1	\$ 0.01	\$ 0.01
	<b>Other Charges Total</b>			<b>\$ 0.02</b>
	<b>Suggested Price</b>			<b>\$ 325,041.02</b>
	<b>Customer Discounts</b>			
	<b>Customer Discounts Total</b>		<b>\$ -121,137.17</b>	<b>\$ -121,137.17</b>
<b>Total Selling Price</b>				<b>\$ 203,903.85</b>



# Selling Equipment

**Quote Id:** 20807430

**Customer:** CITY OF PEQUOT LAKES

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## Extended Warranty Proposal

### JOHN DEERE 544L WHEEL LOADER

Date : January 6, 2020

Machine/Use Information		Plan Description		Price	
Manufacturer	JOHN DEERE	Application	Extended Warranty	Deductible	\$ 0.00
Equipment Type	544L LOADER	Coverage	Powertrain Hydraulic	List	\$ 2,000.00
Model	544L LOADER	Total Months	48		
Country		Total Hours	2000		

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires

Extended Warranty Proposal Prepared for:

I have been offered this extended warranty and

Customer Name - Please Print

- I ACCEPT the Extended Warranty  
 I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

**Note :** This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

### What Extended Warranty is :

The Extended Warranty Program is for the reimbursement on parts and labor for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Construction and Forestry equipment, who purchase the Extended Warranty Plans for the desired coverage as indicated in this proposal.

### What Extended Warranty is not :

Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

### Features/Benefits:

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.

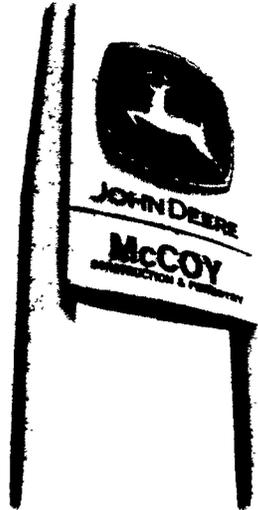


State  
contract  
bid

Quote Id: 21026074 Estimated 2020 State Bid

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Prepared For:  
**CITY OF PEQUOT LAKES**



Prepared By: **LEON LAROCK**

McCoy Construction Forestry  
34316 Us Hwy 2 West  
Grand Rapids, MN 55744

Tel: 218-326-9427

Fax: 218-327-1248

Email: [leonlarock@mccoycf.com](mailto:leonlarock@mccoycf.com)

Date: 03 January 2020

Offer Expires: 03 January 2020

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Confidential



Quote Id: 21026074

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03 January 2020

CITY OF PEQUOT LAKES  
409 Government Dr  
Pequot Lakes, MN 56472

Jason,

This quote is an estimated 2020 State Bid Price. MN State bid for Loaders is currently closed but based on the current discount structure I feel this will be very close.

PLEASE USE THIS FOR ESTAMATING PURPOSES ONLY. I WILL CONFIRM THE ACTUAL STATE BID PRICE AS SOON AS IT BECOMES AVAILBLE.

Thank you for considering McCoy C&F for your equipment needs

LEON LAROCK  
218-326-9427  
McCoy Construction Forestry



**Quote Summary**

**Prepared For:**  
CITY OF PEQUOT LAKES  
409 Government Dr  
Pequot Lakes, MN 56472

**Prepared By:**  
LEON LAROCK  
McCoy Construction Forestry  
34316 Us Hwy 2 West  
Grand Rapids, MN 55744  
Phone: 218-326-9427  
leonlarock@mccoycf.com

**Quote Id:** 21026074  
**Created On:** 03 January 2020  
**Last Modified On:** 03 January 2020  
**Expiration Date:** 03 January 2020

<b>Equipment Summary</b>	<b>Selling Price</b>	<b>Qty</b>	<b>Extended</b>
JOHN DEERE 544L WHEEL LOADER	\$ 210,211.63 X	1 =	\$ 210,211.63
John Deere Extended Warranty-4 Year 2000hr PTH Extended Warranty Powertrain Hydraulic, 2000Total Hours or 48Total Months, \$ 0.00 Deductible	\$ 2,000.00 X	1 =	\$ 2,000.00
<b>Sub Total</b>			<b>\$ 212,211.63</b>
<b>Equipment Total</b>			<b>\$ 212,211.63</b>

**Quote Summary**

Equipment Total	\$ 212,211.63
SubTotal	\$ 212,211.63
Total	\$ 212,211.63
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 212,211.63</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

Quote Id: 21026074

Customer: CITY OF PEQUOT LAKES

## JOHN DEERE 544L WHEEL LOADER

Hours:

Stock Number:

				Selling Price
				\$ 210,211.63
Code	Description	Qty	Unit	Extended
7580DW	544L WHEEL LOADER	1	\$ 204,642.00	\$ 204,642.00
<b>Standard Options - Per Unit</b>				
170C	JDLink Ultimate 5 Year Subscription	1	\$ 0.00	\$ 0.00
0924	John Deere PowerTech Engine	1	\$ 19,591.00	\$ 19,591.00
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1940	7 inch Monitor	1	\$ 0.00	\$ 0.00
1975	Hydrau XR Hydraulic Fluid	1	\$ 190.00	\$ 190.00
2010	Standard Z-BAR	1	\$ 0.00	\$ 0.00
2120	Steering Wheel Only	1	\$ 0.00	\$ 0.00
2240	Premium Seat, Heated and Ventilated with Heavy Duty Air Suspension	1	\$ 1,295.00	\$ 1,295.00
2360	Joystick Controls	1	\$ 0.00	\$ 0.00
2403	Three Function Hydraulics	1	\$ 2,231.00	\$ 2,231.00
2510	Ride Control	1	\$ 4,015.00	\$ 4,015.00
2605	English Decals and Manuals	1	\$ 0.00	\$ 0.00
2715	15 Amp Converter	1	\$ 115.00	\$ 115.00
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3049	High Traction - Front & Rear Hydraulically Locking Differential Axles	1	\$ 2,453.00	\$ 2,453.00
3120	Manual Axle Differential Lock	1	\$ 0.00	\$ 0.00
4415	Michelin XSnoPlus, 20.5R25 L2 Radial Tires with 3pc Rims	1	\$ 19,950.00	\$ 19,950.00
5560	Full Coverage Front and Rear Fenders with Mudflaps	1	\$ 2,805.00	\$ 2,805.00
5610	Left Side Steps Only	1	\$ 0.00	\$ 0.00
5840	No Fork Frame	1	\$ 0.00	\$ 0.00
5940	No Tines	1	\$ 0.00	\$ 0.00
7140	Premium LED Work and Drive Lights	1	\$ 1,449.00	\$ 1,449.00

# Selling Equipment

Quote Id: 21026074

Customer: CITY OF PEQUOT LAKES

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8275	Strobe Beacon with Left Beacon Bracket	1	\$ 275.00	\$ 275.00
8350	Remote Powered and Heated Exterior Mirrors	1	\$ 712.00	\$ 712.00
8370	Premium AM/FM/Weather Band (WB) with Bluetooth, Remote Aux and Remote USB Port	1	\$ 850.00	\$ 850.00
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9140	Fire Extinguisher	1	\$ 149.00	\$ 149.00
9525	Slow Moving Vehicle (SMV) Emblem	1	\$ 157.00	\$ 157.00
	<b>Standard Options Total</b>			<b>\$ 72,284.00</b>
	<b>Dealer Attachments</b>			
90F0893	3.5 Yd Grapple Bucket Full Cut Away Side	1	\$ 20,897.00	\$ 20,897.00
500JHP	3rd function Grapple Jumper	1	\$ 613.00	\$ 613.00
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SB5203W1016L	10' - 16' wide SnowWing W/JRB 416 Mount (Sourcewell)	1	\$ 21,855.00	\$ 21,855.00
F				
Labor	Install HLA Snow Wing	1	\$ 1,000.00	\$ 1,000.00
Labor	Grapple Bucket Install	1	\$ 250.00	\$ 250.00
Delivery	Delivery to Pequot Lakes	1	\$ 600.00	\$ 600.00
HLA Jumper Hoses	Jumper Hoses for HLA Pusher	2	\$ 150.00	\$ 300.00
	<b>Dealer Attachments Total</b>			<b>\$ 46,115.00</b>
	<b>Service Agreements</b>			
	John Deere Extended Warranty - 4 Year 2000hr PTH Extended Warranty	1	\$ 2,000.00	\$ 2,000.00
	<b>Service Agreements Total</b>			<b>\$ 2,000.00</b>
	<b>Other Charges</b>			
	ASI 250 Hr Service	1	\$ 0.01	\$ 0.01
	OEM Filters & Manual	1	\$ 0.01	\$ 0.01
	<b>Other Charges Total</b>			<b>\$ 0.02</b>
	<b>Suggested Price</b>			<b>\$ 325,041.02</b>
	<b>Customer Discounts</b>			
	<b>Customer Discounts Total</b>		<b>\$ -112,829.39</b>	<b>\$ -112,829.39</b>
<b>Total Selling Price</b>				<b>\$ 212,211.63</b>



# Selling Equipment

Quote Id: 21026074

Customer: CITY OF PEQUOT LAKES

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### Extended Warranty Proposal

<b>JOHN DEERE 544L WHEEL LOADER</b>					
Date : January 3, 2020					
<b>Machine/Use Information</b>		<b>Plan Description</b>		<b>Price</b>	
Manufacturer	JOHN DEERE	Application	Extended Warranty	Deductible	\$ 0.00
Equipment Type	544L LOADER	Coverage	Powertrain Hydraulic	List	\$ 2,000.00
Model	544L LOADER	Total Months	48		
Country		Total Hours	2000		
<small>Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.</small>					

Extended Warranty Proposal Prepared for:

I have been offered this extended warranty and

Customer Name - Please Print

I ACCEPT the Extended Warranty

I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere:

**Note :** This is not a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

#### What Extended Warranty is :

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Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

#### Features/Benefits:

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.

Ziegler Inc.



171847-01

January 6, 2020

CITY OF PEQUOT LAKES  
4638 COUNTY ROAD 11  
PEQUOT LAKES, Minnesota 56472-3385

*State  
contract  
b.d*

Dear Jason,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

**Caterpillar Model: MNDOT93018 MNDOT BIDS**

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Cody Busse  
Territory Manager

**Caterpillar Model: MNDOT93018 MNDOT BIDS**

**STANDARD EQUIPMENT**

**Articulating Wheel Loader** - Make & Model: Caterpillar 930M - Engine info.: Caterpillar C7.1 ACERT / 162 Net HP - Operating Weight: 30,852 lb - Full Turn Static Tipping Load: 18,683 lb - Recomm. Bucket type and size: Performance GP bucket 3.0 cyd heaped / - 2.7 cyd struck - Bucket included?: No - Break Out Force, bucket (SAE): 27,263 lb - Hinge Pin Height: 12'9" - Articulation Angle: 40 degrees - Brake Type: Independent front and rear enclosed Inboard wet disc - Transmission Type: Stepless, electronically-controlled hydrostatic - transmission with 4 speed ranges, standard throttle lock, and - optional rimpull control and creeper control - Differential type: Fully locking front differential (can be engaged - on the go at full torque with button on joystick). Conventional rear - differential - Seat type: Fabric suspension seat - Battery CCA: 4 x 1,000 CCA - Tires: 20.5-R25 Michelin XTLA, L2 - Hydraulics: 2 valve, single lever, load-sensing variable flow - electrohydraulic control system with in-cab programmable kick-outs and - electrohydraulic cylinder snubbing - Bucket Controls: Seat mounted joystick with F/N/R switch - Alternator Size: 115 amp - Starting Aid: Ether starting aid and engine coolant heater - Road & Work Lights: Front and rear halogen roading and work lights - with LED rear stop tail turn lights - Warranty Details: One year / unlimited hour premier warranty -

**MACHINE SPECIFICATIONS**

**DESCRIPTION**

CATERPILLAR 930M		
DELUXE CAB		
DELUXE AM/FM RADIO		
RIDE CONTROL		
DELUXE SEAT		
REAR VIEW CAMERA		
WASHER & WIPER - F AND R		
FRONT DIFFERENTIAL LOCK		
LIMITED SLIP REAR DIFFER.		
ETHER STARTING AID		
ENGINE COOLANT HEATER		
WARNING BEACON		
HAL - F/R ROAD & WORK LIGHTS		
PRODUCT LINK PL641 - CELLULAR		
ADD. BATTERIES COLD START		
HD HYDRAULIC OIL COOLER		
HYDRAULICS, 3 VALVE		
CATERPILLAR FUSION QC		
COUNTERWEIGHT HEAVY		
STANDARD FENDERS		
BUCKET, GP, 3.5 CYD, BOCE		
TWO ADD. LED. LIGHTS - REAR		
FULL COVERAGE FENDERS		
TOOLBOX - LOCKABE		
20.5-R25 MICHELIN XSNO+, L2		
COST FOR EXCHANGE SNOW TIRES		
5203W1016 HLA EXTENDABLE 10'-16' PLOW		\$21,325
377-4149 ADAPTER INTERFACE, FUSION IT		\$2,665
JRB 3.5YD CUT AWAY GRAPPLE BUCKET	\$19,575	

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SELL PRICE		\$180,140.00
EXT WARRANTY		Included
<b>NET BALANCE DUE</b>		<b>\$223,705.00</b>
<b>BALANCE</b>		<b>\$223,705.00</b>

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**WARRANTY**

Ziegler Inc.

Standard Warranty:

1 Year Unlimited Premier

Extended Warranty:

84 month 4000 hour powertrain warranty

**F.O.B/TERMS: MINNEAPOLIS**

Ziegler Inc.

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contract  
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171588-01

December 26, 2019

CITY OF PEQUOT LAKES  
4638 COUNTY ROAD 11  
PEQUOT LAKES, Minnesota 56472-3385

Dear , Jason

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

**Caterpillar Model: 930M Wheel Loaders**

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Cody Busse  
Territory Manager

**Caterpillar Model: 930M Wheel Loaders**

**STANDARD EQUIPMENT**

**POWERTRAIN** - Axle seal guards - Auto Idle shut down feature - Cat C7.1ACERT engine - -Power Modes (Standard and Performance) - -Power by Range (High Power in Range 4) - -Tier 4 Final/Stage IV compliant - -Turbocharged and aftercooled - -Filtered crankcase breather - -Diesel particulate filter - -Selective Catalyst Reduction - Coolant protection to -34C (-29F) - Differential lock in front axle - Dry type air cleaner - Enclosed wet disc full hydraulic brakes - Fuel priming pump, automatic - Fuel water separator - Hydraulically driven demand cooling fan - Hydrostatic transmission with electronic - control - -Operator Modes (Default, TC, Hystat and - Ice) - -Directional Shift Aggressiveness (Fast, - Medium, Slow) - -Rimpull control, adjust wheel torque - -Creeper control, adjust ground speed - Lubed for life drivshafts - Parking brake, electric - Single plane cooling package wide 6 fins - per inch density - S-O-S port,engine,coolant,transmission - oil -

**HYDRAULICS** - Automatic lift and bucket kickouts, - adjustable in-cab - Bucket and Fork Modes, adjustable in-cab - Cylinder damping at kickout and - mechanical end stops - Fine Mode control (Fast, Medium, Slow) - in Fork Mode - Hydraulic Response setting (Fast, - Medium, Slow) - Hydraulic diagnostic connectors and - S-O-S ports - Hydraulic sight gauge, visible - Load sensing hydraulics and steering - Seat mounted hydraulic joystick controls

**ELECTRICAL** - Alternator, 115-amp, heavy duty - 12V power supply in cab (2) - Batteries, 1,000 CCA (2) 24 volt system, - disconnect switch - Back up alarm - Emergency shutdown switch - Halogen work lights front and rear, LED - rear stop and turn lights - Heavy duty gear reduction starter - Product Link PRO w/3 year subscription - Remote jump start post - Resettable main and critical function - breakers - Roading lights front and rear

**OPERATOR ENVIRONMENT** - 75 mm (3 in) retractable seatbelt - Automatic temperature control - Cab, enclosed ROPS/FOPS pressurized - and sound suppressed - Cup holders - External heated mirrors with lower - parabolic - Ground level cab door release - Gauges - -Digital hour meter, odometer and - tachometer - -Digital ground speedometer and - direction indicator - -Engine coolant temperature gauge - -Fuel and Diesel Exhaust Fluid level - indicator - -Hydraulic oil temperature gauge - Hydraulic control lockout - Interior cab lighting, door and dome - Interior rearview mirrors (2) - Lunch box storage - Operator warning system indicators - Radio ready speakers - Rear window defrost, electric - Seat mounted electronic implement - controls, adjustable - Sliding glass on the side windows - Column mounted multi function control - -lights, wipers, turn signal - Suspension seat, fabric - Tilt and telescope steering wheel - Tinted front glass - Wet arm wiper/washer, 2-speed and - intermittent, front - Wet arm wiper washer, rear -

**OTHER STANDARD EQUIPMENT** - Large-access enclosure doors with - adjustable close/open force - Parallel lift loader linkage - Recovery hitch with pin - Remote mounted lubrication points - Vandalism protection- - lockable compartments -

**MACHINE SPECIFICATIONS**

REF #	DESCRIPTION	LIST PRICE
541-2671	930M WHEEL LOADER	\$207,550
430-2943	PREP PACK, UNITED STATES	\$0
333-6850	STEERING, STANDARD	\$0
333-6527	DIFFERENTIAL,LIMITED SLIP REAR	\$3,115
372-1868	RADIO, BLUETOOTH, AUX, MIC	\$755
366-8148	FENDERS, STANDARD	\$0
430-2860	RIDE CONTROL	\$4,125
377-5635	CAMERA, REAR VIEW	\$1,090
333-1425	WARNING, BEACON, LED STROBE	\$271
519-8081	TOOLBOX AUX, NONE	\$0
445-4725	JUMPER LINES, AUX 3RD, FUSION	\$595
536-5320	ENVIRONMENT, STANDARD	\$0
525-5964	WEATHER, COLD START 120V	\$2,160
549-0430	ENGINE	\$0
565-0933	HYDRAULICS, 3V, CPLR READY, SL	\$2,420
559-0841	LIGHTS, AUX, HALOGEN	\$432
536-5309	CAB, DELUXE	\$3,080
563-5967	SEAT, DELUXE	\$1,090
565-0909	PRODUCT LINK, CELLULAR PLE641	\$372
536-5313	QUICK COUPLER, FUSION	\$4,285
552-4465	COUNTERWEIGHT, HEAVY	\$2,735
377-4149	ADAPTER INTERFACE, FUSION IT	\$2665
4520853	KIT LIGHTS, LED	\$853
4302849	FULL COVERAGE FENDERS	\$2735
3452426	BUCKET GP, 3.5YD,FUSION	\$9947
5203W1016	HLA EXTENDABLE 10'-16' PLOW	\$21325
	JRB 3.5yd CUT AWAY GRAPPLE BUCKET	\$19575
3666892	TIRES, 20.5R25 MX XSNOPPLUS L2	16,380
	<b>TOTAL LIST PRICE</b>	<b>\$257,600</b>

Ziegler Inc.

REF #	DESCRIPTION	LIST PRICE
	<b>TOTAL CORPORATE DISCOUNT (28% OF LIST)</b>	<b>\$(72,128)</b>
	<b>TOTAL CONFIGURED PRICE</b>	<b>\$185,472</b>
0P-9002	LANE 2 ORDER	\$0
0P-2407	ANTIFREEZE, -50C (-58F)	\$313
0P-2491	KIT,SERIALIZED TECHNICAL MEDIA	\$0
	<b>TOTAL NET ITEMS</b>	<b>\$275</b>
	PRICE ADJUST	\$21,594
	36 MONTH / 3,000 HOUR POWERTRAIN WARRANTY	\$0
	OPTIONAL - 2,000 HOUR PREMIUM PM - 250 HOUR INTERVAL - \$4.15/HOUR	\$0
	<b>TOTAL POST FACTORY ITEMS</b>	<b>\$21,594</b>
	<b>TOTAL MACHINE SELL PRICE</b>	<b>\$207,341</b>

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SELL PRICE	\$231,598.04
EXT WARRANTY	Included
<b>NET BALANCE DUE</b>	<b>\$231,598.04</b>
<b>BALANCE</b>	<b>\$231,598.04</b>
TRUCKING: \$500	

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**WARRANTY**

Standard Warranty:

Extended Warranty:

CSA

7 year 4000 hour Powertrain Warranty

Optional - 2,000 hour Premium PM - 250 Hour Interval - \$4.15/hour

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